Online Training Program Module 2

# How Are Mobile Automated Vehicles Used?





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 Mission: To promote the market awareness, growth, and effective use of driverless industrial vehicle systems (e.g. AGVs, AMRs, and AGCs)

 Vision: To be the trusted, independent authority on driverless industrial vehicle systems

 Members: To meet the current members of the Mobile Automation Group, <u>click here</u>.









### **MAG** | Introduction





**Online Training Module 2:** How Are Mobile Automated Vehicles Used?

1/4/23

Pag

### **MAG** | Introduction





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1/4/23

Pag

### **MAG** | Introduction





Good grief! Not Mobile Racing Cars! Mobile Automated Vehicles! MAVs!





So... Let's look at where MAVs are used!

### Where are Mobile Automated Vehicles Used?

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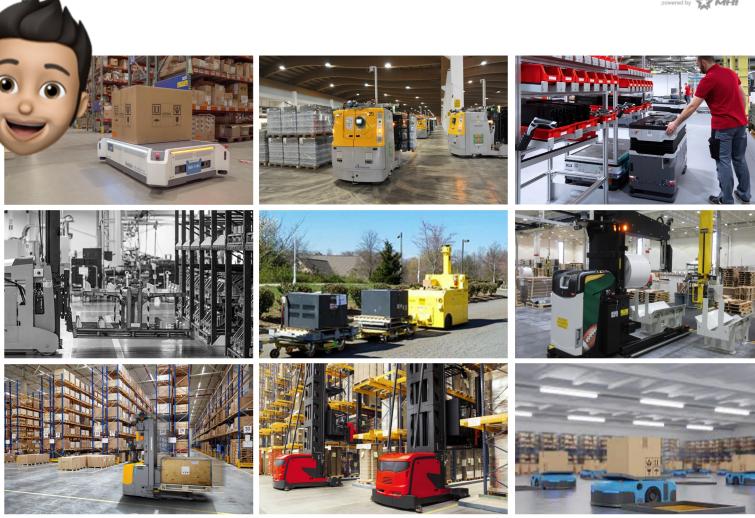
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### That's a lot of uses!

- Goods Receiving
- Transport to and from Storage
- As an ASRS in High Bay Storage
- Raw Materials Transport to Production
- End-of-Line Transport
- Coil and Roll Handling
- Assembly Process
- Work-In-Process (WIP) Movement
- Linking Manufacturing Cells
- Goods-to-Person Picking
- Transport to Shipping
- Trailer Loading
- Special Applications







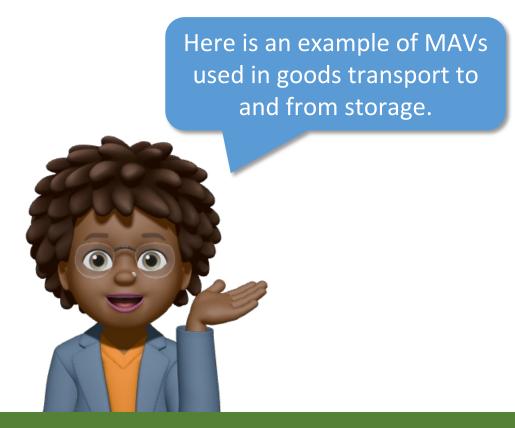


# **Examples: Goods Receiving** MAVs are used for the receiving of goods such as palletized loads, containers, bins, etc.

1/4/23

Page 8



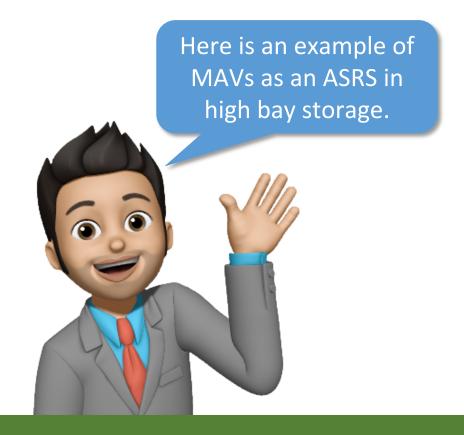




### **Examples: Transport to and from Storage**

MAVs move goods such as palletized loads, containers, bins, etc., to storage areas such as high bay racking, ASRS, pallet shuttles, and mini-loads.







### Examples: As an ASRS in High Bay Storage

MAVs transport of goods such as palletized loads, containers, bins, etc., within high bay storage areas.







### **Examples: Raw Materials Transport to Production** MAVs move raw materials such as paper, steel, rubber, metal, and plastic to the production area.







### **Examples: End-of-Line Transport**

MAVs transport pallets from the palletizer to stretch wrapping and then to the warehouse/storage and/or to the outbound shipping docks.

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# Examples: Coil & Roll Handling

MAVs move rolls and/or coils in paper mills, converters, printers, newspapers, steel producers, and plastics manufacturers.

1/4/23

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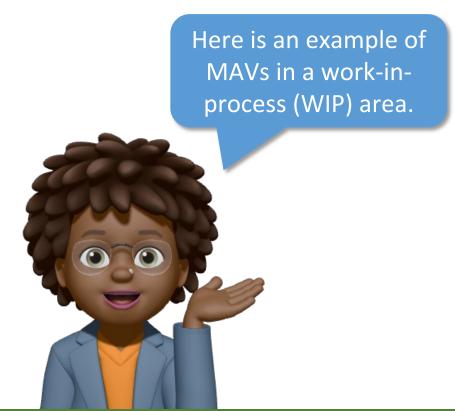






### **Examples: Assembly Process** MAVs support load movement in serial manufacturing and assembly processes.

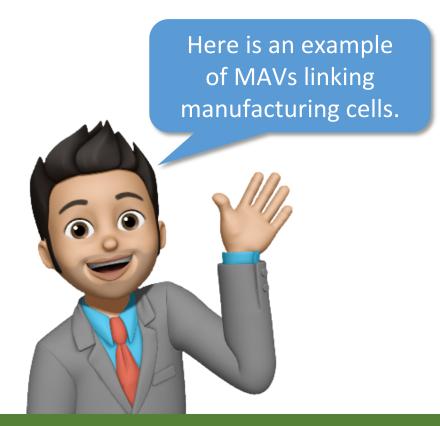






**Examples: Work-in-Process (WIP) Movement** MAVs handle the repetitive movement of materials throughout manufacturing processes.







**Examples: Linking Manufacturing Cells** MAVs move products from one process to another within a production facility.



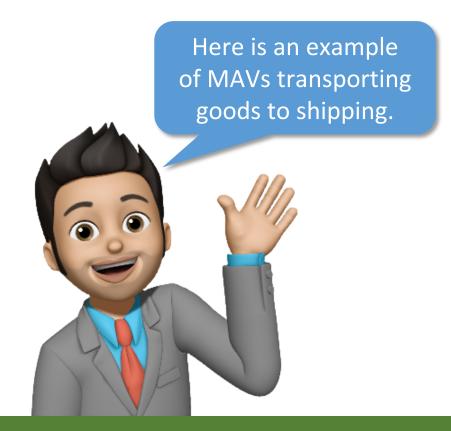




### **Examples: Goods-to-Person Picking**

MAVs bring products to an operator at a dedicated workstation. Operators receive the right SKUs at the right time without leaving their workstation.







### Examples: Transport to Shipping

MAVs transport finished goods to the outbound shipping area (docks).







### **Examples: Trailer Loading** MAVs transport and load finished goods directly into standard trailers without any special dock equipment.

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Page 1

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### **Examples: Special Applications**

MAVs are used in precision manufacturing, clean rooms, amusement park rides, airport luggage cart towing, and more.



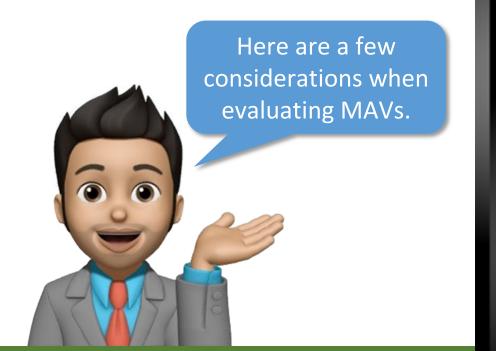
MAVs increase efficiency and reduce costs through automation. They can be used in a wide variety of applications to transport many different types of materials.

How do I know if MAVs are the right choice for my business?

1/4/23

Page 21





- Environment: Layout, available space, humidity, temperature, etc.
- Load: Load type (pallet, containers, coils/rolls, boxes, trays, racks, etc.), dimensions, weight, fork pocket, cargo overhang
- Transport: Distances, capacities (trips per hour), intake-discharge matrix (# of positions, floor-to-floor, conveyor-to-conveyor/floor, shelf)
- **Rack:** Shelf height, headroom, overhangs
- Floor: Wheel load, flatness, abraision, transitions, electrical resistance, incline/decline, etc.

### The choice of a MAV depends on multiple specifications...





- Repetitive movement of materials over a distance
- Regular delivery of stable loads
- Medium throughput/volume
- When on-time delivery is critical and late deliveries are causing inefficiency
- Processes where tracking material is important

### MAVs excel in applications with these characteristics...





COVID-19 brought new challenges to key industries, compounded by a labor gap.

1/4/23

Page 24



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#### THE CHALLENGE

There are only three keys to growth: save time, save money, and sell more. While most businesses focus on the third ingredient, the irony of high-volume eCommerce is that selling more can be its own worst enemy.

### **Retail and eCommerce**





#### THE CHALLENGE

- The problem is dead simple: people don't scale.
- Even more painful... People are costly.
- Neither of these statements undercut the value of people. If anything, they reinforce it. People are the most valuable resource and what they need is time.

### **Retail and eCommerce**





#### THE SOLUTION

- Automation... Simply put, eCommerce automation is the combination of software, processes, and mindsets that allow multiple roles within an eCommerce organization to:
  - Reduce manual workloads and redundant tasks
  - Simplify front- and back-end workflows
  - Eliminate the patchwork of multiple, disconnected apps
  - Scale for growth quickly and efficiently

### **Retail and eCommerce**

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#### THE CHALLENGE

- Automation is already a serious consideration where automotive manufacturing is concerned. Human labor is costly and unpredictable, while selectively implemented industrial automation helps automakers eliminate human errors and ensure precision work.
- Let's face it... The COVID-19 pandemic has created one of the largest labor gaps in history. By all indications, the end goal for most automakers is a fully-automated factory floor, packed with the most cutting-edge technologies.

### Automotive

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#### THE CHALLENGE

 The movement of heavy loads creates a huge concern when it comes to safety. Safety is the number one priority in automotive, as it is for any industry.



Page 2





### Automotive

#### THE SOLUTION

- Automation... Automation in the automotive sector offers huge advantages, including:
  - Increased operational efficiency through just-in-time (JIT) delivery of parts to production lines
  - Correct deliveries
  - 24/7 usage and maximum system availability
  - Reduced product damage
  - Continuous confirmation of the location of each load
  - Increased operator safety



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#### THE CHALLENGE

- Every day, humans consume massive amounts of "made-for-consumption" goods. Everything from toothpaste to shampoo to air fresheners to laundry detergent. The volume of CPGs moving through the supply chain creates an extremely inefficient process and adds incalculable cost.
- The majority of the material movement throughout the supply chain is non-value added.

### **Consumer Packaged Goods**

1/4/23

Page 3



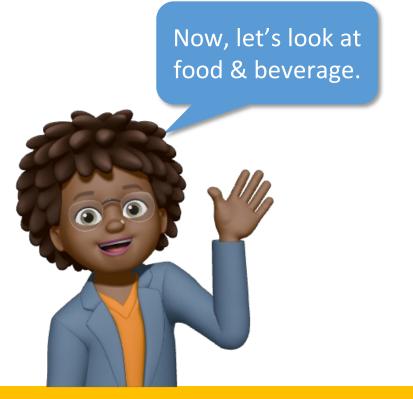


#### THE SOLUTION

- Automation... Automation streamlines the material movement of CPGs and provides the manufacturer many benefits, including:
  - Reduced manual workloads and redundant tasks
  - Efficient transportation of goods
  - Elimination of costs associated with non-value material handling
  - Labor savings
  - Reduced product damage

### **Consumer Packaged Goods**





#### THE CHALLENGE

- What is the consumer really good at? Changing their mind.
- More than ever, food and beverage companies need to be flexible in their operations as Super Bowl specials and last-minute stock keeping unit (SKU) pushes can wreak havoc if the manufacturer is not set up to handle such a dynamic process.
- As havoc ensues, safety is compromised.

### Food & Beverage



I think there's a pattern here. Could the solution for food & beverage be automation?



### Food & Beverage

Reduced product damage
Cost-effective movement of materials

THE SOLUTION

- Improved safety in work area
- Ability to overcome labor shortages and turnover

Automation... Automation creates a discipline within the

process and can bring many more advantages, such as:

Flexibility

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#### THE CHALLENGE

- There are a number of challenges facing the pharmaceutical and medical device manufacturing industries. Those challenges include labor shortages and developing supply chain resilience.
- There is also an increasing requirement to become more agile, where production facilities can react faster to changing demands and expectations.

### **Pharmaceuticals & Healthcare**





#### THE CHALLENGE

 Pharmaceutical and medical device companies also have to deal with changes in medical device regulations, such as the recently introduced European Union Medical Device Regulation (EU MDR), while there are always pressures to improve productivity and profitability.

### **Pharmaceuticals & Healthcare**

1/4/23

Page 3





#### THE SOLUTION

- Automation... Automation streamlines the material movement of pharmaceutical ingredients and products, providing many benefits:
  - Improved processes with minimal footprint
  - Minimized implementation timelines
  - Enhanced agility and flexibility
  - Labor savings
  - Increased accuracy in product delivery
  - Faster pace to new product introduction

### **Pharmaceuticals & Healthcare**

# **MAG** | Summary: Key Industries





### How Are Mobile Automated Vehicles Used?

# **MAG** | Summary: Ideal Applications



Let's summarize... Here's how MAVs are used in these sectors.



#### Goods Receiving

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### How Are Mobile Automated Vehicles Used?

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# MAG | The End of Module 2





### **Next Up... Online Training Module 3:** Why Would I Want A Mobile Automated Vehicle?

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For More Information...

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